



**BIRMINGHAM-SHUTTLESWORTH  
INTERNATIONAL AIRPORT**

**5900 Messer Airport Highway  
Birmingham, AL 35212**

**Ford Trucks**

**REQUEST FOR QUOTES**

**January 2022**

# I. THE OPPORTUNITY

## Purpose

The Birmingham Airport Authority (the “**Authority**”) is requesting quotes for the provision of one Ford F250 truck without a bed and two Ford F150 trucks with specs listed below to be used at the Birmingham-Shuttlesworth International Airport located at 5900 Messer Airport Highway, Birmingham, AL (the “**Airport**”).

The purpose of this document (the “**Request for Quotes**” or “**RFQ**”) is to provide interested vendors with an overview of the opportunity, as well as instructions on how to respond. A prospective vendor (“**Proponent**”) shall submit its quote (“**Quote**” or “**Quotation Package**”) in conformity with the procedures and requirements set in this Request for Quotes.

## Equipment Specifications:

### F150 4x4 supercab- 145

145 inch wheelbase

Oxford white (prefer school bus yellow)

Vinyl 40/20/40 Front Seat

Equipment Group 101A

XL Power Equipment Group

3.3L V6 PFDI

Class IV Trailer Hitch

XL Chrome Appearance Package

## **F250 4x4 crew cab pick up/176 - box deleted**

176 inch wheelbase

Oxford white

STX Appearance Package

Power Equipment Group

Vinyl 40/20/40 seats

6.2L EFI V-8 Engine

3.73 Electronic Locking Axle

Pickup Box Delete

Spare Tire and Wheel

Rear Stab Bar W/Aux Springs

Rear View Camera & Pre Kit

Gaseous Bi-Fuel Prep

## **II. PROCEDURES AND REQUIREMENTS**

### **Pre-Submittal Inquires**

Inquiries relative to this RFQ are only to be submitted in writing via e-mail to [eseoane@flybirmingham.com](mailto:eseoane@flybirmingham.com), no later than the date for "Written Inquiries Accepted Through" set forth in Exhibit 1 of the RFQ, which date is ten (10) business days prior to the close of this RFQ (the "**Quote Due Date**"). Failure to follow this procedure may result in the Proponent being disqualified from participating in this RFQ process.

The Authority representative(s) will attempt to answer all written questions received in advance of the Written Inquiries Accepted Through date.

The Authority will provide a summary of all questions and answers communicated in writing and any changes to the requirements of the Request for Quotes in an addendum to the RFQ. Any such addendum will be incorporated as part of the RFQ and will be posted online on the Airport website located at [www.flybirmingham.com](http://www.flybirmingham.com).

## **Submittal Requirements**

Each Proponent shall submit Quotation Package via email to [eseoane@flybirmingham.com](mailto:eseoane@flybirmingham.com).

## **Selection Process/Criteria**

Each Quote will be evaluated based on the following criteria:

- 1. Cost**
- 2. Equipment Specification per this RFP**
- 3. Delivery time of unit(s)**

## **General Terms and Conditions**

1. The Authority reserves the right to:
  - a. Add, delete and/or negotiate with a Proponent, an agreement containing different and/or additional items or terms without reference to other Proponents or Quotes;
  - b. Disqualify a Proponent in the event that, in the sole discretion of the Authority, its Quote does not contain sufficient information to permit a thorough analysis;
  - c. Verify the validity of the information supplied by a Proponent and reject any Quote where the contents appear to be incorrect or inaccurate in the Authority's sole determination;
  - d. Accept Quotes in whole or in part;
  - e. In its sole discretion, cancel this RFQ without award or compensation to any Proponent, its officers, directors, employees or agents;
  - f. Reject any and all Quotes;
  - g. Accept the Quote(s) which, the Authority, in its sole discretion, deems the most advantageous to the Authority; and
  - h. Request any other information it requires to evaluate the submissions, and, in the event of a Proponent's failure to provide such information, reject such Proponent's Quote.
2. All financial information must be presented in U.S. dollars.

3. The cost of preparing the Quote or providing additional information is the sole responsibility of the Proponent. The Authority will not be responsible for or pay or reimburse any fees or expenses to any Proponents or their agents.
4. The Proponent assumes all responsibility for complying with all applicable laws and regulations. Further, the Proponent is responsible for obtaining all permits required by law or local authorities to allow it to provide the EUVs to the Authority.
5. All Quotes become the property of the Authority and will not be returned to Proponents unless a written request to withdraw, signed by an authorized signatory of the Proponent, is received prior to the Quote Due Date.

## Request for Quotes Schedule

The schedule for the preparation and evaluation of Quotes is provided in the following Exhibit I:

### Exhibit I. Request for Quotes Schedule

Request for Quotes Documents Available	January 10, 2022
Written Inquiries Accepted Through	January 14, 2022
Quote Due Date	January 18, 2022
Target Award Date	January 2022

Quotes are due no later than **2:00 p.m. Central Time on January 18, 2022**, by which time all Quotes shall be recorded. Quotes will not be accepted after this date and time for any reason.

Quotes submitted by facsimile will not be accepted.

Quotes are to be sent via email to Ed A Seoane, VP of Purchasing.  
Email address: [eseoane@flybirmingham.com](mailto:eseoane@flybirmingham.com)

The Authority reserves the right to extend the Quote Due Date and the RFQ Schedule. All changes or clarifications to the schedule will be distributed to all registered Proponents in the form of addenda.

### **III. REQUIRED QUOTE DOCUMENTS**

Each Quote must include the following information to be considered technically compliant. To facilitate the evaluation process, Proponents must present information in the following order:

#### **A. Executive Summary**

The Proponent shall submit a summary of the prime features of the Quote. The Executive Summary should include a brief statement of the Ford Truck proposed and features.

#### **B. Exceptions to the Quote**

In the event any proposed Law or Proponent's performance under this this RFQ does not meet the requirements of this RFQ, Proponent may include a list of such exceptions to the requirements of the Request for Quotes in its Quote. All such exceptions shall be clearly stated on a separate page labeled "RFQ Exceptions." In the event Proponent objects to any requirement of this RFQ, Proponent is required to identify the RFQ provision to which it objects, identify the nature of the objection, and provide an explanation of the objection as well as any proposed substitutions or alternatives that Proponent requests that the Authority consider.

#### **C. Required Specification Checklist**

Each specific required item in **Section I** shall be listed separately. The Proponent must then indicate whether or not the proposed EUVs meet each specification.

#### **D. Alternate or Additional Items**

No Alternate or Additional Items will be accepted.

#### **E. Cost**

The Quote must indicate the total fixed cost, including, destination and delivery, dealer fees or additional fees and expenses, so that the price quoted is the total cost delivered. The Quote must include the line-item total cost for each alternate or additional items proposed pursuant to paragraph D of this Section III.

The Proponent must hold the quoted price open for acceptance by the Authority for at least 60 days from the Quote Due Date of this RFQ. Additionally, the price quoted shall be valid at the time of order and honored at the time of delivery, regardless of the length of time to deliver.

END OF REQUEST FOR QUOTES