



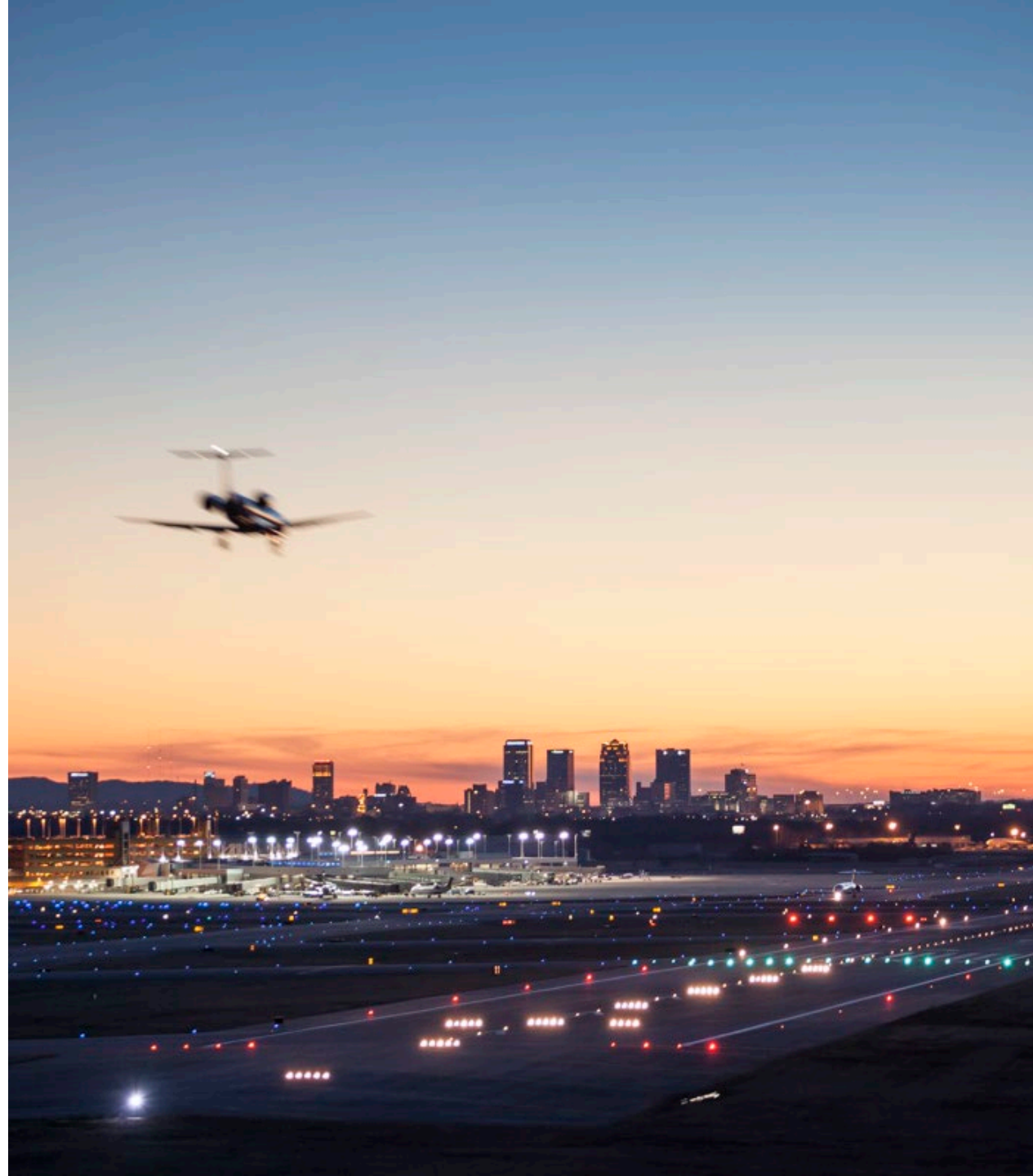
FY 2021 Baggage Handling System and Passenger Boarding Bridges

Pre-Submittal Meeting

October 7, 2021 / 9:00 AM CST

Overview

- Airport Staff Introductions
- Airport & Project Background Information
- Selection Process
- Format and Evaluation Criteria
- Project Proposal Format and Evaluation Criteria
- Selection Schedule
- DBE
- Questions



BHM Background

- Birmingham-Shuttlesworth International Airport is the most active airport in the state of Alabama
 - Enplanements returning to 82% of pre-COVID levels.
- Tenants Include:
 - Four (4) Airlines
 - Two (2) Cargo Operators
 - Two (2) FBO Locations
 - Four (4) Rental Car Operators
 - Alabama Air National Guard
 - 24 Corporate Hangars
 - Kaiser Facility (MRO)

Proposed Scope of Work

- Provide maintenance of the BHS and PBBs to provide proper functioning daily.
- Provide ongoing preventative maintenance which shall include routine and recommended best practices necessary in order to maintain BHS and the PBBs in good and operable condition.
- On call response, which shall include emergency, and on call service repair work as needed to restore the BHS to a good and operable condition, to clear bag jams, and to minimize disruption in use.
- Maintain equipment and inventories and providing parts in connection with the Contractor's work.
- Contractor will be supplying all the spare parts needed.

Baggage Handling System

- The BHS is comprised of four (4) bag make-up units airside and four (4) landside bag claim units, approximately 3,600 feet of baggage handling conveyor, eleven (11) high capacity dicerters (HCD II), four (4) vertical sort units (VSU II), and a screening matrix consisting of three (3) Safran Morpho Detection CXT 9400 DSi Explosive Detection System machines.
- The BHS is designed to process 1,800 bags per hour.
- The project also includes a remote monitoring CPU located in the BHS control room.
- Requirements of this RFP will be contained in the contract document itself.
- All bidders are required to submit any requests for information or clarification to the BAA and shall not depend on the design specifications for resolution.

Passenger Boarding Bridges

- There are a total of nineteen (19) PBBs, each equipped with 400 Hz Ground Power Units (GPU), Preconditioned Air Units (PCA) and Potable Water Cabinets.

Selection Process

- Deadline for Proposal Questions/Clarification are due by October 14, 2021.
- Proposal are due by 2:00 PM Central time on October 29, 2021
- The BAA selection committee will then, based off proposal evaluations, will enter into contract negotiations with the most qualified candidate by November 29, 2021.
- Once contract negotiations are finalized, the BAA selection committee will submit a Board recommendation to award in December 2021.

Cone of Silence:

- For purposes of this solicitation, all communication must be directed to the Ed Seoane, VP of Procurement (eseoane@flybirmingham.com). The BAA has imposed an absolute prohibition against any communication or contact with any other BAA personnel, Commission member, or Consultant regarding the solicitation, generally referred to as a “Cone of Silence.” The prohibition begins with the publication of this solicitation document and remains in place through Commission selection. It ends only after successful negotiations with the selected Company has concluded in an executed agreement. The prohibition is suspended only during BAA sponsored publicly announced meetings conducted for the purpose of clarifying the solicitation. **A violation of this provision may result in a rejection of submission of the offending Company.**

Project Proposal Format

- Page Limits:
 - 25 Pages
 - Does not include back / front cover, tabs / dividers, cover letter, or table of contents. Each page must not be larger than 8.5" x 11".
- Proposal's Must Include:
 - Vendor Overview and Capability to Perform All Aspects of the Scope of Work
 - Recent Vendor Experience in Performing Similar Services
 - Proposed Scope of Work and Approach to Performing the Services
 - DBE Participations
 - Cost Proposal (Separate)

Project Proposal Evaluation Criteria

- Contractor's capability to perform all aspects of the scope of work
- Contractor's proposed approach to the services at BHM
- Contractor's recent experience in performing similar services
- Contractor's commitment to the DBE Participation Goal
- v. Contractor's proposed cost

Disadvantaged Business Enterprise (DBE) Program

- The DBE goal for each project is 5 percent.
- Tanja Turner-Bell, Manager of Acquisition and DBE
 - (205) 599-0568
 - tbell@flybirmingham.com

Questions

