



Birmingham Airport Authority

DBE/ACDBE 3-Year Goals

Presentation by
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U.S. DOT
Office of Small and Disadvantaged Business Utilization SE Region

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What Does the DBE/ACDBE Goal Mean to My Small Business?

- Avenue to market your commodity/service based on established regulation (**49 CFR 26.39**)
- Access to a diversity of possible programs (set-asides, unbundling, supportive services, and other measures to encourage participation)
- Opportunity to participate on larger contracts/subcontracts
- Potential for partnering, teaming and joint ventures



How Best To Position Your Firm for Growth

- ❖ Think outside of the box (*What are the hot button issues in aviation sector and who are the top suppliers addressing those needs*)

Consider the following

Issue:

PROTECTIONS RELATING TO SPACE FOR PASSENGERS ON AIRCRAFT.

Regulations Relating To Space For Passengers on Aircraft

Top Suppliers:

RECARO - production facility in Texas delivered about 14,000 seats to Boeing's

Rockwell Collins (B/E Aerospace) – HQ in Florida and selected by United Airlines to provide economy class seats

Zodiac Aerospace – HQ in GA and seat division accounts for 26% of the net sales revenue



Gaining A Competitive Edge

For many Small Businesses, Bonding and Financing are the most critical components for Success

U.S. Department of Transportation Office of Small Business

- Access to Capital Program
- Surety Bonding Program



Where's the Money

Omnibus Funding Bill Creates Additional Opportunities for Small Businesses in Transportation (9/2018)

FEDERAL AVIATION ADMINISTRATION +\$1 billion

[Airport Improvements](#): **+\$1 billion** for high-priority airport construction projects with an emphasis on improvements at small and rural airports.



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Where's the Money

State	City	Agency	FAA ID	Project Title	Start Date	End Date	FY18 Budget	FY19 Budget	FY20 Budget	Notes
AL	Ashland	Ashland/Lineville	26A	3-01-0105-012-2018	7/27/2018	8/13/2018	\$ 412,026	\$ -	\$ 412,026	Construct Apron, Construct Taxiway
AL	Atmore	Atmore Municipal	0R1	3-01-0113-015-2018	7/27/2018	8/14/2018	\$ 56,089	\$ -	\$ 56,089	Update Airport Master Plan Study
AL	Auburn	Auburn University Regional	AUO	3-01-0011-031-2018	7/16/2018	8/6/2018	\$ 150,000	\$ 682,500	\$ 832,500	Rehabilitate Taxiway
AL	Bay Minette	Bay Minette Municipal	1R8	3-01-0012-014-2018	7/27/2018	8/20/2018	\$ 69,766	\$ -	\$ 69,766	Update Airport Master Plan Study
AL	Bay Minette	Bay Minette Municipal	1R8	3-01-0012-015-2018	7/27/2018	8/20/2018	\$ 55,440	\$ -	\$ 55,440	Remove Obstructions [APP or DEP]
AL	Bessemer	Bessemer	EKY	3-01-0013-017-2018	7/16/2018	8/14/2018	\$ 122,607	\$ -	\$ 122,607	Rehabilitate Runway - 05/23
AL	Birmingham	Birmingham-Shuttlesworth International	BHM	3-01-0014-100-2018	6/8/2018	7/10/2018	\$ 1,217,755	\$ -	\$ 1,217,755	Acquire Aircraft Rescue & Fire Fighting Safety Equipment, Improve A Control, Install Miscellaneous NAVAIDS, Install Runway Distance-To-Go Signs - 08/24, Install Runway Distance-To-Go Signs - 18/36, Rehabilitate Runway - 08/24, Rehabilitate Taxiway
AL	Birmingham	Birmingham-Shuttlesworth International	BHM	3-01-0014-101-2018	7/27/2018	8/8/2018	\$ 1,196,966	\$ -	\$ 1,196,966	VALE Infrastructure
AL	Brewton	Brewton Municipal	12J	3-01-0080-015-2018	7/27/2018	8/22/2018	\$ 285,541	\$ -	\$ 285,541	Rehabilitate Airport Beacons, Rehabilitate Runway Lighting - 12/30
AL	Camden	Camden Municipal	61A	3-01-0106-012-2018	7/27/2018	8/20/2018	\$ 156,298	\$ -	\$ 156,298	Rehabilitate Runway - 18/36
AL	Clanton	Centre-Piedmont-Cherokee County Chilton County	02A	3-01-0020-015-2018	9/12/2018		\$ 608,648	\$ -	\$ 608,648	Acquire Land For Approaches
AL	Cullman	Cullman Regional-Folsom Field	CMD	3-01-0022-025-2018	7/16/2018	8/10/2018	\$ 449,813	\$ -	\$ 449,813	Reconstruct Taxiway
AL	Dauphin Island	Jeremiah Denton	4R9	3-01-0023-015-2018	7/27/2018	8/28/2018	\$ 172,853	\$ -	\$ 172,853	Install Runway Vertical/Visual Guidance System - 12/30, Rehabilitate Runway - 12/30
AL	Decatur	Pryor Field Regional	DCU	3-01-0024-027-2018	6/8/2018	7/24/2018	\$ 441,000	\$ -	\$ 441,000	Reconstruct Taxiway Lighting
AL	Dothan	Dothan Regional	DHN	3-01-0026-041-2018	7/27/2018	8/14/2018	\$ 1,650,924	\$ -	\$ 1,650,924	Rehabilitate Apron, Rehabilitate Taxiway
AL	Elba	Carl Folsom	14J	3-01-0083-011-2018	7/16/2018	8/31/2018	\$ 428,404	\$ -	\$ 428,404	Construct Building
AL	Enterprise	Enterprise Municipal	EDN	3-01-0027-020-2018	7/16/2018	8/8/2018	\$ 662,361	\$ -	\$ 662,361	Rehabilitate Taxiway
AL	Evergreen	Evergreen Regional/Middleton Field	GZH	3-01-0092-015-2018	7/27/2018	8/20/2018	\$ 164,035	\$ -	\$ 164,035	Remove Obstructions [APP or DEP]
AL	Fairhope	H. L. (Sonny) Callahan	CQF	3-01-0029-019-2018	6/8/2018	7/30/2018	\$ 233,757	\$ 3,021,561	\$ 3,255,318	Construct Taxiway
AL	Foley	Foley Municipal	5R4	3-01-0031-016-2018	7/27/2018	8/27/2018	\$ 258,676	\$ -	\$ 258,676	Construct Taxiway
AL	Fort Payne	Isbell Field	4A9	3-01-0032-023-2018	7/27/2018	8/21/2018	\$ 211,375	\$ -	\$ 211,375	Install Runway Vertical/Visual Guidance System - 04/22, Install Weather Reporting Equipment
AL	Greenville	MacCrenshaw Memorial	PRN	3-01-0036-014-2018	7/16/2018	8/10/2018	\$ 400,270	\$ 2,714,550	\$ 3,114,820	Reconstruct Runway - 14/32
AL	Gulf Shores	Jack Edwards	JKA	3-01-0090-031-2018	7/27/2018	8/20/2018	\$ 128,899	\$ -	\$ 128,899	Improve Runway Safety Area - 09/27, Rehabilitate Taxiway
AL	Guntersville	Guntersville Municipal - Joe Starnes Field	8A1	3-01-0038-022-2018	7/27/2018	8/7/2018	\$ 279,920	\$ -	\$ 279,920	Construct Runway - 07/25, Construct Taxiway, Install Perimeter Fencing not Required by 49 CFR 1542
AL	Hartselle	Hartselle-Morgan County Regional	5MD	3-01-0041-015-2018	7/27/2018	8/28/2018	\$ 405,000	\$ -	\$ 405,000	Rehabilitate Apron, Rehabilitate Runway - 18/36, Rehabilitate Taxiway
AL	Headland	Headland Municipal	0J6	3-01-0093-015-2018	7/16/2018	8/28/2018	\$ 1,194,342	\$ -	\$ 1,194,342	Construct Taxiway
AL	Huntsville	Huntsville Executive Airport Tom Sharp Jr Field	MDQ	3-01-0087-028-2018	7/27/2018	8/14/2018	\$ 1,234,700	\$ -	\$ 1,234,700	Acquire Land for Development
AL	Huntsville	Huntsville International-Carl T Jones Field	HSV	3-01-0042-082-2018	7/27/2018	8/14/2018	\$ 2,642,920	\$ -	\$ 2,642,920	Rehabilitate Apron, Rehabilitate Taxiway, Rehabilitate Terminal Building [Loading Bridge], Rehabilitate Terminal Building
AL	Jasper	Walker County-Bevill Field	JFX	3-01-0096-020-2018	7/16/2018	8/27/2018	\$ 121,500	\$ -	\$ 121,500	Update Airport Master Plan Study
AL	Lanett	Lanett Municipal	7A3	3-01-0046-015-2018	7/16/2018	8/24/2018	\$ 165,150	\$ 1,567,830	\$ 1,732,980	Construct Runway - 08/26, Install Runway Lighting - 08/26
AL	Mobile	Mobile Downtown	BFM	3-01-0050-034-2018	7/16/2018	8/8/2018	\$ 1,409,150	\$ 5,820,027	\$ 7,229,177	Install Taxiway Lighting, Reconstruct Taxiway, Rehabilitate Runway - 14/32
AL	Mobile	Mobile Regional	MOB	3-01-0051-056-2018	7/27/2018	8/28/2018	\$ 1,187,722	\$ -	\$ 1,187,722	Acquire Friction Measuring Equipment, Improve Airport Drainage, Update Airport Master Plan Study
AL	Monroeville	Monroe County Aeroplex	MVC	3-01-0052-015-2018	7/27/2018	8/13/2018	\$ 505,016	\$ -	\$ 505,016	Rehabilitate Runway - 03/21
AL	Montgomery	Montgomery Regional (Dannelly Field)	MGM	3-01-0053-048-2018	7/27/2018	8/15/2018	\$ 1,507,237	\$ -	\$ 1,507,237	Rehabilitate Access Road, Rehabilitate Taxiway
AL	Muscle Shoals	Northwest Alabama Regional	MSL	3-01-0054-038-2018	8/24/2018		\$ 255,265	\$ -	\$ 255,265	Reconstruct Airfield Guidance Signs, Reconstruct Airfield Guidance Signs, Rehabilitate Runway - 11/29, Rehabilitate Runway - 11/29
AL	Oneonta	Robbins Field	20A	3-01-0055-012-2018	7/27/2018	8/20/2018	\$ 458,880	\$ -	\$ 458,880	Acquire Land For Approaches, Rehabilitate Runway - 05/23
AL	Ozark	Blackwell Field	71J	3-01-0056-019-2018	7/16/2018	8/8/2018	\$ 93,086	\$ -	\$ 93,086	Rehabilitate Runway - 13/31
AL	Prattville	Prattville - Grouby Field	1A9	3-01-0090-020-2018	7/16/2018	8/23/2018	\$ 150,000	\$ -	\$ 150,000	Improve Airport Drainage
AL	Reform	North Pickens	3M8	3-01-0110-010-2018	8/24/2018	9/6/2018	\$ 549,723	\$ -	\$ 549,723	Construct Taxiway
AL	Russellville	Bill Pugh Field	M22	3-01-0063-014-2018	7/27/2018	8/7/2018	\$ 74,598	\$ -	\$ 74,598	Update Airport Master Plan Study
AL	Selma	Craig Field	SEM	3-01-0100-019-2018	7/27/2018	8/15/2018	\$ 174,519	\$ -	\$ 174,519	Rehabilitate Taxiway
AL	Talladega	Talladega Municipal	ASN	3-01-0089-030-2018	7/16/2018	8/8/2018	\$ 202,208	\$ -	\$ 202,208	Rehabilitate Taxiway
AL	Tuscaloosa	Tuscaloosa Regional	TCL	3-01-0072-032-2018	7/16/2018	8/29/2018	\$ 510,644	\$ 2,673,741	\$ 3,184,385	Conduct Airport Master Plan Study, Rehabilitate Apron
AL	Tuskegee	Moton Field Municipal	06A	3-01-0078-020-2018	7/16/2018	8/16/2018	\$ 138,122	\$ -	\$ 138,122	Rehabilitate Runway - 13/31, Rehabilitate Taxiway



QUESTIONS ON EVERYONE'S MIND?



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Thank You!