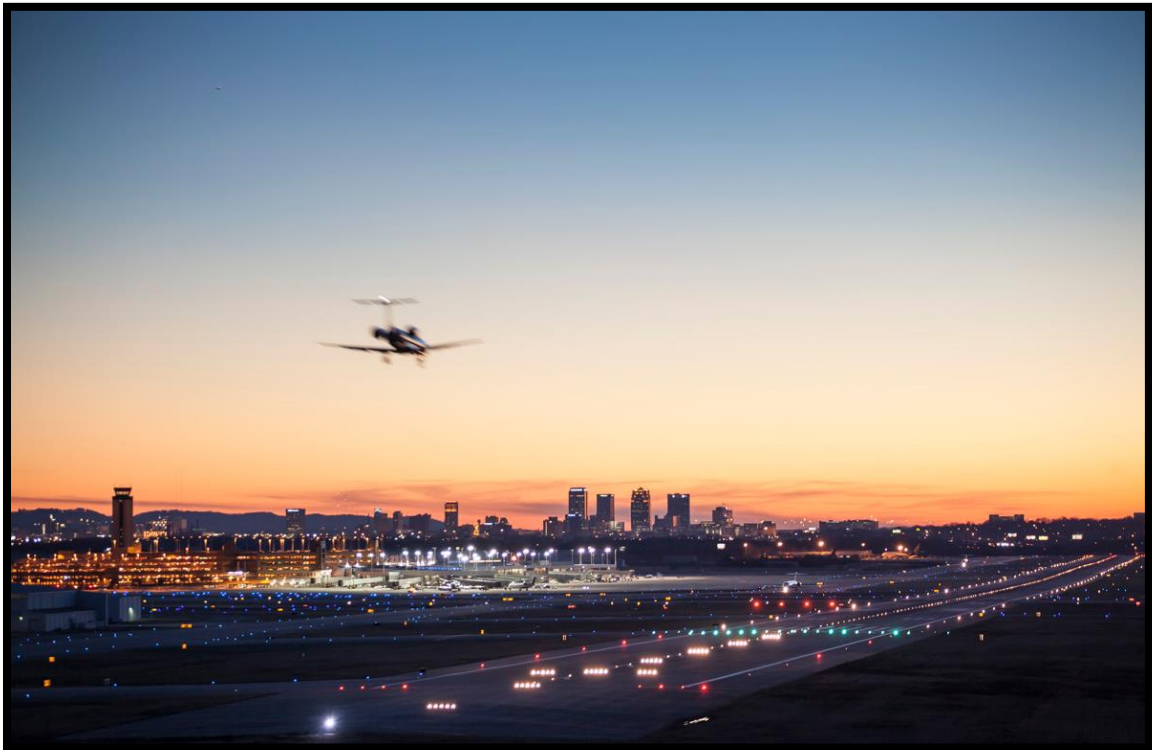


Request for Quote Acquiring (3) High-Capacity Diverters



Birmingham Airport Authority

I. The Opportunity

Purpose:

The Birmingham Airport Authority (the “Authority”) is requesting quotes for A new annual preventive maintenance program for all the airports back up generators. The purpose of this document (the “Request for Quotes” or “RFQ”) is to provide interested vendors with the overview of the opportunity, as well as instructions on how to respond. A prospective (“Proponent”) shall submit its quote (“Quote” or Quote Package”) in conformity with the procedures and requirements set in this Request for Quotes.

Scope

The BHS is comprised of three (3) Vanderlande High Capacity diverters

The existing HCD’s (manufactured by Vanderlande) are designed for mid-level sortation throughput, designed for a 30-40 bpm rate and struggle with the demand of sortation required for increasing baggage throughput, typically at a consistent 60 bpm rate. The operational cycling ability is dependent on the design of the diverter, the sort line’s belts speed, and the size of the tracking window. The HCD utilizes a long single faced paddle, making the cycle stroke longer. A High-Speed Diverter (HSD) utilizes two shorter paddles and cycles at a much faster rate and operates in the 60-80 bpm range (belt-speed dependent).

The airport is looking at purchasing (3) new High-Capacity diverters (Equipment Only)

Please see attached information about the current diverters.

We have attached images of the currently installed VI HCD set ups on the SF1 line.

The HCD Motor control disconnect panel is right next to the HCD 2 feet away on each. With roughly 8-10 feet run each.

Right after the diverter is a merge belt (the Takeaway) then there is a Protec Curve belt after the takeaway for all 3 Diverters.

The HCDs will need to meet the configuration of our current BHS system

Brock is our support on the controls side.

We currently have Allen Bradley PLCs.

Each quote submitted should include:

1. Payment terms
2. Lead Time
3. Warranty
4. Pricing must be valid for 90 days.

II. Procedures and Requirements

Pre-Submittal Inquires

Inquiries relative to this RFQ are only to be submitted in writing via e-mail to eseoane@flybhm.com, no later than the date for “Written Inquiries Accepted Through” set forth in Exhibit 1 Request for quote schedule of the RFQ, which date is ten (10) business days prior to the close of this RFQ (the “**Quote Due Date**”). Failure to follow this procedure may result in the Proponent being disqualified from participating in this RFQ process.

The Authority representative(s) will attempt to answer all written questions received in advance of the Written Inquiries Accepted Through date.

The Authority will provide a summary of all questions and answers communicated in writing and any changes to the requirements of the Request for Quotes in an addendum to the RFQ. Any such addendum will be incorporated as part of the RFQ and will be posted online on the Airport website located at www.flybhm.com.

Submittal Requirements:

Each Proponent shall submit Quotation Package via email to: eseoane@flybhm.com

Selection Process/Criteria:

Each Quote will be evaluated based on the following criteria:

1. Cost
2. Specification per this RFQ
3. Lead time
4. Warranty

General Terms and Conditions

1. The Authority reserves the right to:

- a. Add, delete and/or negotiate with a Proponent, an agreement containing different and/or additional items or terms without reference to other Proponents or Quotes.
- b. Disqualify a Proponent in the event that, in the sole discretion of the Authority, its Quote does not contain sufficient information to permit a thorough analysis.
- c. Verify the validity of the information supplied by a Proponent and reject any Quote where the contents appear to be incorrect or inaccurate in the Authority's sole determination.
- d. Accept Quotes in whole or in part.
- e. In its sole discretion, cancel this RFQ without award or compensation to any Proponent, its officers, directors, employees or agents.
- f. Reject any and all Quotes.
- g. Accept the Quote(s) which, the Authority, in its sole discretion, deems the most advantageous to the Authority; and
- h. Request any other information it requires to evaluate the submissions, and, in the event of a Proponent's failure to provide such information, reject such Proponent's Quote.

2. All financial information must be presented in U.S. dollars.

3. The cost of preparing the Quote or providing additional information is the sole responsibility of the Proponent. The Authority will not be responsible for or pay or reimburse any fees or expenses to any Proponents or their agents.

4. The Proponent assumes all responsibility for complying with all applicable laws and regulations. Further, the Proponent is responsible for obtaining all permits required by law or local authorities to allow it to provide the EUVs to the Authority.

5. All Quotes become the property of the Authority and will not be returned to Proponents unless a written request to withdraw, signed by an authorized signatory of the Proponent, is received prior to the Quote Due Date.

Request for Quotes Schedule

The schedule for the preparation and evaluation of Quotes is provided in the following Exhibit I:

Exhibit I. Request for Quotes Schedule

Request for Quotes Documents Available	October 7, 2025
Written Inquiries Accepted Through	October 14, 2025
Quote Due Date	October 21, 2025
Target Award Date	November 2025

Quotes are due no later than **2:00 p.m. Central Time on October 21, 2025**, by which time all Quotes shall be recorded. Quotes will not be accepted after this date and time for any reason.

Quotes submitted by facsimile will not be accepted.

Quotes are to be sent via email to Ed A Seoane, VP of Purchasing.

Email address: eseoane@flybhm.com.

The Authority reserves the right to extend the Quote Due Date and the RFQ Schedule. All changes or clarifications to the schedule will be distributed to all registered Proponents in the form of addenda.

END OF REQUEST FOR QUOTES

