

**REQUEST FOR PROPOSAL (RFP)  
ADDENDUM NUMBER ONE (1)  
DATE: October 24, 2024**

**PROJECT:** Elevator and Escalator Maintenance Service  
Birmingham-Shuttleworth International Airport  
Birmingham, Alabama

**From:** Birmingham Airport Authority (BAA)  
5900 Messer Airport Highway  
Birmingham, Alabama 35212

**To:** All Participants

**General:**

This addendum will form a part of the and modifies the original Request for Proposal (RFP) document. The following changes take precedence over items in the RFP. Any portion of the RFP not changed by this Addendum remains in effect. Recipients of the Addendum are advised to provide this Addendum to anyone to whom they further distribute without the BAA's knowledge.

Participants in this RFP are required to acknowledge receipt of this Addendum in their proposal. Failure to do so may subject Proposer for disqualification.

**ADDITIONAL INFORMATION/CLARIFICATIONS/DESCRIBED BELOW:**

1. **Question:** How many overtime calls are you averaging per week?

**Answer:** Ranging anywhere from 2 to 5 calls.

2. **Question:** On page 11, paragraph 5, it states: “The Contractor shall maintain all elevators/escalators to original design, conditions and performance characteristics. During the term of the agreement, certain equipment components may become obsolete and new and/or rebuilt OEM parts may not be available. In such instances, Contractor will be responsible for modification of equipment due to obsolete parts, with no current direct replacement and/or manufacturer recommendation; the parts will be replaced so as to maintain elevators/escalators in its original design and performance characteristics. Modification is subject to BAA approval.”

On page 22, paragraph 2, it states: "Contractor shall notify BAA of any components that Contractor identifies as obsolete. For any obsolete components, Contractor will provide BAA with a separate quotation for the price to replace obsolete components and the parties shall mutually agree in writing as to the sharing of the costs. Equipment modifications necessary to accommodate replacement of obsolete components will be at the BAA's expense. Components include without limitation any part, component, assembly, product, or firmware or software module. A component is obsolete when it is no longer available from the original equipment manufacturer, not readily available from an industry parts supplier, cannot be economically produced due to the cessation of consistent sources for materials, a loss or termination of a manufacturing process occurs, product reliability analysis shows that it is not economically feasible to continue to produce the component, escalation of component costs beyond acceptable industry expectations drive alternative equipment upgrades, the support of product safety 14.”

Otis does NOT cover modifications of elevators. That is an additional cost to the customer. What is your ask for obsolescence since those two paragraphs contradict each other?

**Answer:** The airport will omit Page 11, paragraph 5. Page 22, paragraph 2 is the ask for the airport.