



**REQUEST FOR PROPOSAL (RFP)
ADDENDUM NUMBER THREE (3)
DATE: July 21, 2025**

PROJECT: Public Announcement System
Birmingham-Shuttlesworth International Airport
Birmingham, Alabama

From: Birmingham Airport Authority (BAA)
5900 Messer Airport Highway
Birmingham, Alabama 35212

To: All Participants

General:

This addendum will form a part of the RFP and modifies the original Request for Proposal (RFP) document. The following changes take precedence over items in the RFP. Any portion of the RFP not changed by this Addendum remains in effect. Recipients of the Addendum are advised to provide this Addendum to anyone to whom they further distribute without the BAA's knowledge.

Participants in this RFP are required to acknowledge receipt of this Addendum in their proposal. Failure to do so may subject Proposer for disqualification.

ADDITIONAL INFORMATION/CLARIFICATIONS/DESCRIBED BELOW:

1. **Question:** Due to limiting sizes of conduits and current fill of those conduits from each IDF and the MDF, it is apparent that the system will have to be installed in phases rather than all at once. Will this be allowed?
Answer: Yes
2. **Question:** Due to the mentioned phasing needs, and the need to analyze the existing drawings, will more time be given for RFIs and the bid date extended slightly?
Answer: Yes
3. **Question:** There does not appear to be an overall preference for the paging interface handset or CB type handset, per location or airline/ user. Can this be clarified?
Answer: All Gates, Baggage Claim Offices, Ops AOC units should be CB/Push-to-Talk. Ticket counters and Info Desk should be Gooseneck
4. **Question:** Please clarify what is meant by visual paging needs.
Answer: After internal discussion with our ADA compliance officer, the visual paging needs are met through our FIDS and this can be dropped from requirements
5. **Question:** Is there any allocation or need for ADA compliance via assistive listening system? This is to say is it expected to have an assistive listening capability throughout the entire facility or just certain areas etc.?
Answer: No
6. **Question:** The current Tariff environment has made sourcing equipment unpredictable and made pricing unpredictable as well. There is a requirement for a quote to be good for 180 days. Is there any room for pricing changes and substitutions that may be needed?
Answer: No. We will accept a 90-day price guarantee instead of the 180 days.
7. **Question:** Speakers that are not working – Since we are bidding on this project without checking the speakers until after award, how are we to present the replacement speaker costs in this bid? I suggest you provide an allowance for speaker replacement, or each bidder provides the additional cost per speaker replacement with labor included.
Answer: Please provide your cost for replacing one speaker only with labor included.
8. **Question:** What is the cost of badging?
Answer: See attached information sheet on the badging.
9. **Question:** Are you planning on a phased approach for this installation and how will that break down? Or are you planning a full cutover?
Answer: This will be phased and how that will break down will need to be discussed in further detail with the awarded contractor.
10. **Question:** What is the window for cutover at night with each system?
Answer: Midnight to 4:00am
11. **Question:** What kind of Assisted Listening system do you have, and do we need to interface with it?
Answer: We do not have one for the PA

12. Question: Will you need visual page interface with the Fids? If so, what system is running your Fids?

Answer: I do not have a straightforward answer to this because we are in the middle of replacing our FIDS as well. Currently it is ITS, but no interfacing will go on between the PA and the current FIDS.

13. Question: Are there open pathways from head end to mic stations through the existing conduit to run parallel with the analog audio running to it now? If not, what do you suggest we do?

Answer: After our walkthrough, we did find that some of the smaller 4" conduits are at capacity, and we will need to do a phased implementation which will need to be discussed with the awarded vendor.

14. Question: I have not seen Addendum 1? Can you resend it?

Answer: Addendum 1 is on the Airport Website, but it extended the due date until July 23rd.

15. Question: Will the RFI and Bid due dates be moved back?

Answer: We are extending the due date only until August 1, 2025, 2:00 PM CT.

16. Question: Are there preferred or restricted locations for ambient noise sensors? Should they be replaced one-for-one or re-evaluated?

Answer: We stated one-for-one in the RFP and for proposal and keeping things apples to apples, keep your pricing with the one-but are open to suggestions and best practices.

17. Question: What interface is required for the 3rd party music provider? (Balanced mono, unbalanced stereo, some digital format, etc.)

Answer: We use an RCA cable to interface with our Background Music Box

18. Question: Can BAA provide technical specifications and access requirements for the VMware environment? Are there virtual machine resource specifications that the system must be limited to (max ram, processors, etc.)?

Answer: A PA Network will be created in our vSphere environment and there is no defined vm resource specification at this time. With that said, this would need to be discussed in further detail with the awarded respondent.

Technicians will be granted VPN access to the PA network, managed by the BAA IT Department.

19. Question: Is a specific color cable required for the paging system?

Answer: No requirement, but blue is fine.

20. Question: What is the change order process for replacing bad components or cable?

Answer: Anything out of the scope of the work will need to be brought up to BAA for approval before proceeding

21. Question: Can the proposal deadline be extended to give more time to digest all the information?

Answer: Due date is now August 1, 2025, 2:00 PM Ct

- 22. Question:** Explain the use of the existing tenant boxes? Are they required going forward?
Answer: We are currently unsure of the intended purpose of the Tenant Boxes and cannot confirm whether they will be required going forward. We understand this is an unresolved item and are prepared to address the situation with a Change Order if necessary.
- 23. Question:** Please confirm that there is available extra fiber to the rack locations and what type it is (SM or MM)?
Answer: Yes, MM – 62.5
- 24. Question:** What redundancy expectations are there?
Answer: We expect redundancy at the headend only. ie: Comms devices, servers
- 25. Question:** Will there need to be a product demonstration prior to or after the award?
Answer: We will more than likely choose our top 2 or 3 and make that request
- 26. Question:** Will technical training at the factory be required for airport staff?
Answer: We do not believe this will be necessary
- 27. Question:** Is there a requirement for spare parts?
Answer: Yes, for spare PA units/mics