



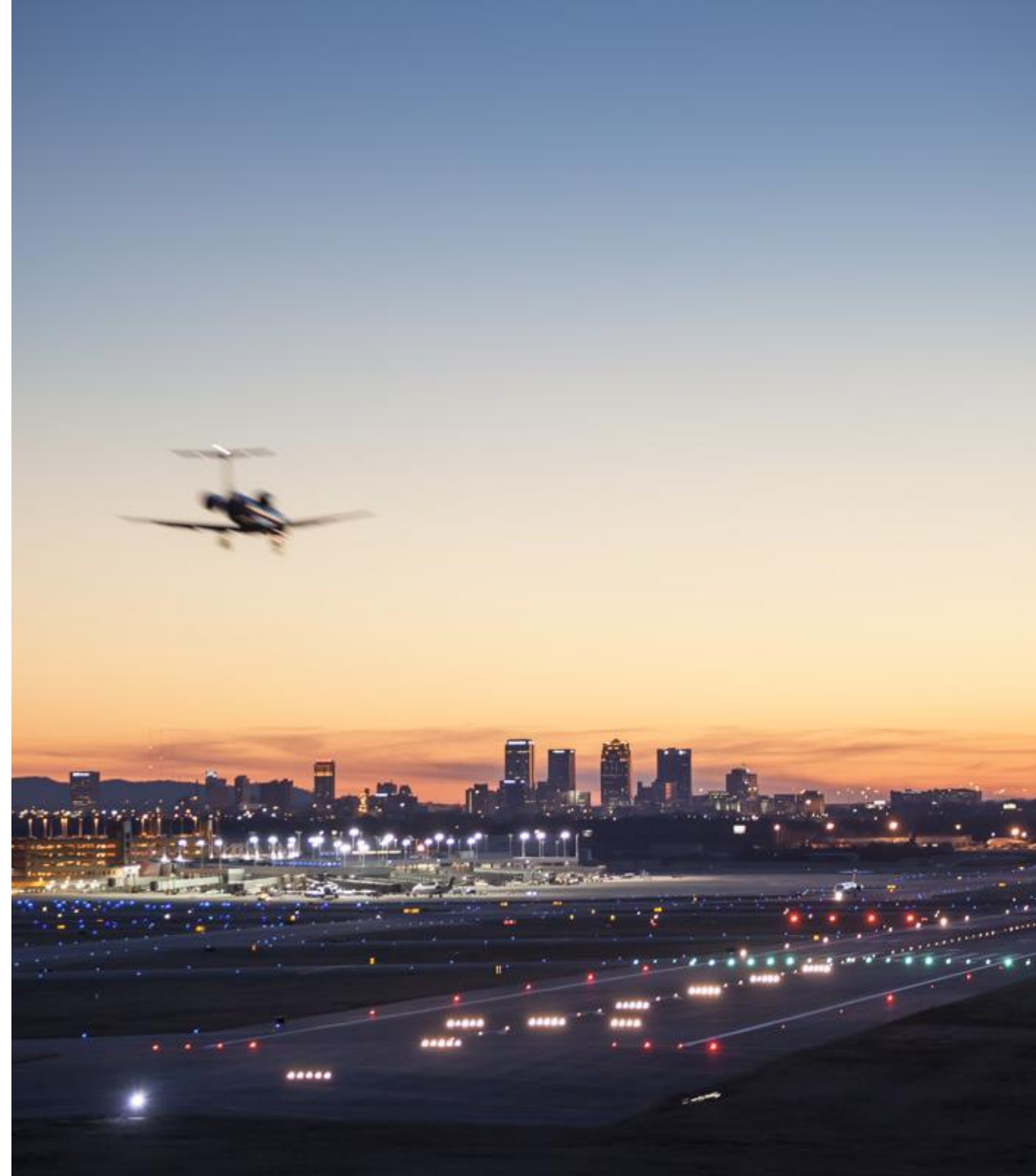
Pedestrian Crosswalk Safety Upgrades

Pre-Submittal Meeting

May 21, 2025, 2 PM CST

Overview

- Airport Staff Introductions
- Airport Background
- Goals & Scope of Project
- Project Proposal Format
- Project Proposal Selection Process & Criteria
- Civil Rights Assurances and Contract Goal
- Tentative Selection Schedule
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BHM Background

- Birmingham-Shuttlesworth International Airport is the most active airport in the state of Alabama.
- Tenants Include:
 - Four (4) Airlines
 - Two (3) Cargo Operators
 - Two (2) FBO Locations
 - Four (4) Rental Car Operators
 - Alabama Air National Guard
 - 24 Corporate Hangars
 - Kaiser Facility (MRO)

Goal & Scope of Project

The goal of this procurement effort is to enter a contract with the best-valued Contractor to Install new pedestrian crosswalk safety lighting

Scope of Project:

Install new pedestrian crosswalk safety lighting at the terminal curb front drive for both the arrivals passenger and commercial curb front and departures curb front. The project includes demolition and new construction in both concrete paving and asphalt paving locations, and new striping at each location.

Project Proposal Format

- Please submit one (1) electronic copy of your proposal plan to the email address below:
 - **Contact:** Ed Seoane, Vice President of the Purchasing
 - **E-mail:** eseoane@flybhm.com
- All questions associated with this RFP must be submitted in writing via e-mail to Ed Seoane, Vice President of Purchasing, at eseoane@flybhm.com by the deadline identified for questions/clarifications.
- Proposals shall be no longer than five (5) pages.
- Proposals shall remain valid for one hundred eighty (180) days from the submission deadline. By submitting a Proposal, the Contractor agrees that its Proposal is valid and will not be withdrawn for one hundred eighty (180) days from the submission deadline.

Project Proposal Selection Process & Criteria

- Proposals will be evaluated based on the proposer's ability to meet the performance requirements of this RFP
- **The evaluation and selection will be based on the following:**
 - i. Contractor's capability to perform all aspects of the scope of work
 - ii. Contractor's proposed approach to the services at BHM
 - iii. Contractor's recent experience in performing similar services
 - iv. Contractor's commitment to the MBE/WBE Participation Goal
 - v. Contractor's proposed cost

Civil Rights Assurances and Contract Goal

Title VI Assurance

- The Birmingham Airport Authority, in accordance with the provisions of Title VI of the Civil Rights Act of 1964 (78 Stat. 252, 42 USC §§ 2000d to 2000d-4) and the Regulations, hereby notifies all bidders or offerors that it will affirmatively ensure that for any contract entered into pursuant to this advertisement, businesses will be afforded full and fair opportunity to submit bids in response to this invitation and no businesses will be discriminated against on the grounds of race, color, national origin (including limited English proficiency), creed, sex (including sexual orientation and gender identity), age, or disability in consideration for an award.

Contract Clause: Assurance Language Inclusion

- If awarded the Prime Contractor role, ALL Tier subcontracts/sub-agreements, whether with certified or non-certified DBE or SBE entities, must include the mandatory contract clauses for (nondiscrimination requirements/Title VI) compliance.

Minority Business Program

- BAA has an MBE/WBE participation goal for the scope of work associated with this RFP of fifteen percent (15%) (the “MBE/WBE Participation Goal”). The BAA also encourages all Small Business Companies to participate. We have a two percent (2%) small business goal

Tentative Selection Timeline

RFP Posted	May 12, 2025
Pre-Submittal Meeting/Site Visit	May 21, 2025, 2 PM Central
Deadline for Questions/Clarifications	May 27, 2025, 2 PM central
Proposal Deadline	June 2, 2025, 2 PM Central
Contractor Recommendations	June 2025

Questions

