



BIRMINGHAM-SHUTTLESWORTH
INTERNATIONAL AIRPORT

**REQUEST FOR PROPOSALS
ADDENDUM NUMBER ONE (1)**

DATE: March 20, 2026

PROJECT: RFP Automated Parking Guidance System
Birmingham-Shuttleworth International Airport
Birmingham, Alabama

From: Birmingham Airport Authority (BAA)
5900 Messer Airport Highway
Birmingham, Alabama 35212

To: All Participants

General:

This addendum will form a part of the RFP and modifies the original Request for Proposal (RFP) document. The following changes take precedence over items in the RFP. Portion of the RFP not changed by this Addendum remains in effect. Recipients of the Addendum are advised to provide this Addendum to anyone to whom they further distribute without the BAA's knowledge.

Participants in this RFP are required to acknowledge receipt of this Addendum in their proposal. Failure to do so may subject Proposer for disqualification.

**ADDITIONAL INFORMATION/CLARIFICATIONS/ATTCHMENTS
DESCRIBED BELOW:**

The BAA includes as an attachment the Minimum Requirements for the parking guidance system and the Cost Proposal Spreadsheet.

Please note that the Cost Proposal Spreadsheet has three tabs. First Tab labeled based bid and alternate, second tab labeled rooftop project cost, and third tab labeled kiosk cost. We are asking that you send in the cost broken down between the base bid, alternate bid, cost for the rooftop PGS, and a separate cost for the Kiosk using the cost spreadsheet provided.

The due date for proposal submittal has been extended until 2:00 PM CT on April 30, 2026.

1. **Question:** While the base specification references a camera-based system and Bid Alternate #1 references ultrasonic, would the Authority consider a wireless, in-ground magnetic sensor-based solution as an alternative?

Answer: Affirm, alternate solutions will be considered for non-camera-based systems; ultrasonic was an example of a possible alternate.

2. **Question:** Given the parking structure's size and complexity, several moving parts require careful coordination. With the site walk on March 12th and the question deadline on March 19th, the turnaround time after receiving responses will be quite limited. This does not provide sufficient time to fully confirm the system design, coordinate with our installer for accurate pricing, and prepare the five required hard copies for submission and shipping. Would it be possible to grant an extension for the proposal submission deadline? Additional time would help ensure a thorough and accurate proposal.

Answer: The deadline for submittal has been extended. The new due date for bids is April 30, 2026.

3. **Question:** For the single-space camera sensors, when you state a CCTV feature, are referring to the ability to watch 30 – 60 second video clips of movement within that parking space? For example, the video clip of the vehicle parking. Or are you seeking a 24/7 feed from all the camera sensors?

Answer: 24/7 feed with 30-day recording/ storage capabilities.

4. Will BAA accept a cloud-hosted solution?

Answer: No

5. **Question:** With a cloud-hosted solution, a server is still required to keep all the computing on the local network and the results are pushed to the cloud. This increases the system's performance and speed. Will BAA still want to provide the on-edge server if the proposer provides the required specifications?

Answer: Cloud hosted solutions will not be accepted

6. **Question:** Will BAA provide the storage server? Or is the proposer required to provide the storage server?

Answer: The Proposer is required to provide.

7. **Question:** Can you confirm they want a 30-day retention period for the LPR images and videos?

Answer: Yes. 30-day retention is required.

8. **Question:** Can you mark the exact location of the data/communication room inside the parking structure?

Answer: Yes, drawing is provided

9. **Question:** Is there an existing fiber cable from the server location inside the airport building to the data/communication room inside the parking garage that we can use? Or will a new fiber cable need installation? If we must install a new fiber cable, is there an existing conduit pathway we can use?

Answer: Yes, there is single mode fiber that can be utilized.

10. **Question:** Is there a safe and secure storage onsite for the parking system materials?

Answer: Affirm, will be discussed with contract award winner

11. **Question:** Can you mark the exact locations of the two roadway signs?

Answer: Affirm, drawing is provided

12. **Question:** Is there existing fiber at the two roadway sign locations?

Answer: No

13. **Question:** Will BAA accept cellular network for the two roadway signs?

Answer: No

14. **Question:** What is the voltage at the existing light posts in the outdoor areas and on the rooftop?

Answer: 480V

15. **Question:** There's an area on the rooftop without light posts (four light posts are missing). Can you confirm the airport will install new light posts in that area? Otherwise, there is nothing around to mount equipment for occupancy detection for those spaces.

Answer: Yes

16. **Question:** Can you confirm if the oversized vehicle entrance will remain? Should the proposer plan to install a monument sign at this location?

Answer: Negative, no signage at the oversized entrance

17. **Question:** Can you confirm that the two main entrances to the parking garage are on level 1 and level 3? Is that where BAA wants to install two monument signs?

Answer: Affirm. Overhead signage will be on Messer Airport Highway

18. **Question:** At the level 3 entrance, can the proposer remove an existing bollard on the curb to install the monument sign?

Answer: That will be taken into consideration when reviewing the proposed location, but it is possible.

19. **Question:** Can you mark the locations of the areas with the 6' - 2" clearance height and the 6' - 8" clearance height?

Answer: That will be part of the contractors' surveying efforts.

20. **Question:** Do you prefer to have the Find-Your-Car kiosks in the airport or inside the garage? If inside the airport is preferred, is there an existing pathway to run fiber?

Answer: In the airport – negative, no current pathway

21. **Question:** Proper understands the scope for the digital exit signage, but wants to confirm the scope of the static vehicle traffic signs found on page 13. Scope states, provide fixed signs that include unchanging traffic patterns such as: no left turn, do

not enter, entrance, exit, etc. Does the BAA want the proposer to source and install static traffic signs throughout the garage?

Answer: Negative; they would need to be integrated with the guidance signage. The airport would need to approve any proposed signage concepts during the design process.

22. **Question:** Proposer would like to add the digital exit sign locations on a set of drawings for BAA. Adding drawings may cause the document to exceed the 25-page limit. Is BAA open to receiving a longer proposal which includes drawings providing the proposed digital exit sign locations?

Answer: Affirm, that would be approved

23. **Question:** Due to the scope and complexity of the project, we respectfully request consideration of a three-week extension to the proposal submission deadline. This additional time would allow our team to perform a more detailed technical and cost evaluation so that we can provide a comprehensive and highly competitive proposal that best supports the project's objectives.

Answer: Approved

24. **Question:** Will the airport be providing the network switches needed in the garage?

Answer: No, the Proposer will provide network switches

25. **Question:** Does the Airport have the required size and messaging for the signage on Messer Airport Hwy?

Answer: Negative, that would be for the contractor to determine based on the viewing distance needed. Though, the airport would need to approve any proposed signage concepts during the design process.

26. **Question:** The RFP mentions lighting in the Scope of Services, please elaborate? Will the contractor be required to provide lighting for the project?

Answer: Negative, just the lights as they pertain to the guidance system colors for occupied, open, handicapped, etc. spaces.

27. **Question:** Is performance and payment bonding required?

Answer: Under AIA Document A141 – 2024 Exhibit A. Article 3.5 Performance and Payment Bond clearly state both a Performance and Payment bond in the amount of 100% of the contract sum is required.

28. **Question:** Please confirm that static message signs are not part of this RFP? If static message signs are required, please provide description of what and where these signs are required?

Answer: Static signage as in the guidance signage for space availability. The *decision point* signage. The survey completed by the awarded contractor will determine this in more detail. The airport would need to approve any proposed signage concepts during the design process.

29. **Question:** Page 5 of the RFP reflects the requirement followed by our question:
Requirement: Licenses: If the Contract Sum is \$100,000.00 or more, or if Proposer is required to be licensed by the Alabama State Licensing Board for General Contractors, Proposer will certify in the Agreement that Proposer is currently licensed by the Alabama State Licensing Board for General Contractors and will provide its license number, bid limit and license classification in the Agreement. Proposer has all other licenses and permits required by the State of Alabama and the City of Birmingham, Alabama to perform the Services. Proposer represents that it has substantial experience with projects of this type and is familiar with the requirements of this type of Services. Proposer covenants with BAA to furnish its best skill and judgment in furthering the interests of BAA, to furnish efficient business administration and superintendence, to use its best efforts to furnish at all times an adequate supply of skilled workers and materials, and to perform the Services in an efficient manner.

Does the proposer need to be a Licenses General Contractor, or can the proposer have a Licensed General Contractor on their team to meet this requirement?

Answer: Yes, the proposer needs to have an Alabama General Contractors License.

30. **Question:** If a representative of a Parking Guidance Manufacturer who attended the Prebid meeting is not a licensed Contractor for the State of Alabama, can said representative use a Licensed Contractor for the State of Alabama as their Prime Contractor even though this contractor did not attend the Prebid Meeting?

Answer: No, the proposer needs to have an Alabama General Contractors License.

